



<p>Product Specification & Methodology</p>	<ul style="list-style-type: none"> • After identifying the case for action we compile the business need; thereupon the project will be specified and processed • Specification and determination of the process' goal posts, inputs and outputs, sub-processes and their main activities, process triggers, critical success factors, process targets, process organization • The scope of consultation ranges from expertise (theory on organizations, change processes, professional know how)) to being in charge of specific responsibility and process roles
<p>Sense of Urgency – Who Benefits?</p>	<ul style="list-style-type: none"> • Companies which want (or are forced) to redesign their business processes due to internal reasons or external occasions • Redesign is perceived as chance
<p>Vision – a Clear Idea of One's Future</p>	<ul style="list-style-type: none"> • A design of the new created business processes (in terms of organizational and operational structures) meeting the future requirements
<p>Why NUTs? What Makes the Difference?</p>	<ul style="list-style-type: none"> • We take into account the latest and best insights and will integrate them into your business context • Our consulting staff represents highest personal and professional competence • We know how to involve people • We support your initiative to change with top personal dedication and commitment
<p>What's the Company's Contribution?</p>	<ul style="list-style-type: none"> • Willingness and ability to change • Prepared and willing to realign understanding in terms of present behavior, habits and knowledge • Willingness to go into partnership and finding solutions on its own – just customer solutions are sustained solutions • There is a discrete and independent potentiality for fundamental decisions • Total involvement and full support by all decision makers • Securing and sticking to decisions
<p>References</p>	<ul style="list-style-type: none"> • Caritas Foreign Assistance • Engel Projektmanagement • Poste Italiane CRM