



<p>Product Specification & Methodology</p>	<ul style="list-style-type: none"> • Presetting for the division design is the future strategic positioning of the business division concerned. This will be developed in the first phase. • Based upon this strategic positioning strategy, targets and its impact on the organization structure will be derived • Following the design and conceptual tasks required are compiled • Completing the requirements will be implemented and sustainability will be secured • The scope of consultation ranges from expertise (theory on organizations, change processes, professional know how)) to part time management until the end of implementation
<p>Sense of Urgency – Who Benefits?</p>	<ul style="list-style-type: none"> • Companies discovering that it is necessary to (re)design a business division in order to meet the future business requirements
<p>Vision – a Clear Idea of One’s Future</p>	<ul style="list-style-type: none"> • A design of the new created division based on a strategic positioning and its impact on business results
<p>Why NUTs? What Makes the Difference?</p>	<ul style="list-style-type: none"> • We take into account the latest and best insights and will integrate them into your business context • Our consulting staff represents highest personal and professional competence • We know how to involve people • We support your initiative to change with top personal dedication and commitment
<p>What’s the Company’s Contribution?</p>	<ul style="list-style-type: none"> • Willingness and ability to change • Prepared and willing to realign understanding in terms of present behavior, habits and knowledge • Willingness to go into partnership and finding solutions on its own – just customer solutions are sustained solutions • There is a discrete and independent potentiality for fundamental decisions • Total involvement and full support by all decision makers • Securing and sticking to decisions
<p>References</p>	<ul style="list-style-type: none"> • Banca Intesa – IT • Miba HC