



<p>Product Specification & Methodology</p>	<ul style="list-style-type: none"> • Analysis of the company’s business environment • Strengths and weaknesses are tested • Analysis and report of the company’s business system; elaboration of potential levers for fundamental improvement • Organizational Capability Audit • Determination of realistic financial targets • Root-Cause-Analysis – what about strategies, operating activities, people, organization? What kind of reserves are in the business system and so on.
<p>Sense of Urgency</p>	<ul style="list-style-type: none"> • You can’t determine the extent and scope of change for the near future • You don’t exactly know your organization’s ability and willingness to change initiatives • You can’t really put your finger on the levers and the pitfalls
<p>Vision – a Clear Idea of One’s Future</p>	<ul style="list-style-type: none"> • A clear idea about the sense of urgency • Knowing the wide spectrum of change you can expect for you and your company
<p>Why NUTs? What Makes the Difference?</p>	<ul style="list-style-type: none"> • We take into account the latest and best insights and will integrate them into your business context • Our consulting staff represents highest personal and professional competence: It’s crucial to have business intelligence, a general idea of different industries and business models, to be up to date in methodology as well as to depend on past experience
<p>What’s the Company’s Contribution?</p>	<ul style="list-style-type: none"> • Frankness in the analysis phase • Relentless transparency, above all observing yourself: „See reality as it is and not as you wish it were!“ • The declared intention to collect financial data, which is hardly available in your accounting and controlling department
<p>References</p>	<ul style="list-style-type: none"> • Coca Cola Company • Knowledge Management • Glaxo SKB